



## PROCUREMENT PROCESS OF THE NEW FLEET

✓ *Completed*

The procurement process included two phases: a Request for Qualifications (RFQ) followed by a request for Proposals (RFP). The RFQ began in April 2018, followed by the launch of the RFP and announcement of shortlisted suppliers on June 18, 2018.

On December 12, 2018, VIA Rail Canada (VIA Rail) announced that Siemens Canada was awarded a \$989 million contract to build the 32 trainsets that will replace VIA Rail's fleet that operates in the Québec City-Windsor Corridor. Siemens Canada was selected following a fair, open, rigorous, and transparent bidding process under the oversight of an independent fairness monitor and VIA Rail's Board of Directors. On-time delivery, quality of product and price were the criteria on which all the proponents were evaluate

## KEY FLEET REQUIREMENTS

VIA Rail was looking to procure a new fleet that meets the following criteria through its fleet replacement process:

- 9,100 passenger seats provided by 32 bi-directional trainsets to replace the cars and locomotives in service along the Québec City-Windsor corridor.
- Enhanced Universal Accessibility features for passengers with reduced mobility, including multiple accommodations for wheelchairs and other mobility devices on the trains.
- More fuel-efficient, Tier 4 Diesel engines, with the option to operate on electrified rail infrastructure as it becomes available.
- Capability of trainsets to operate in either direction (push-pull) to reduce the turnaround time for trains at stations in urban centres, thereby reducing operating costs.